

## Association of Registered Investment Advisers

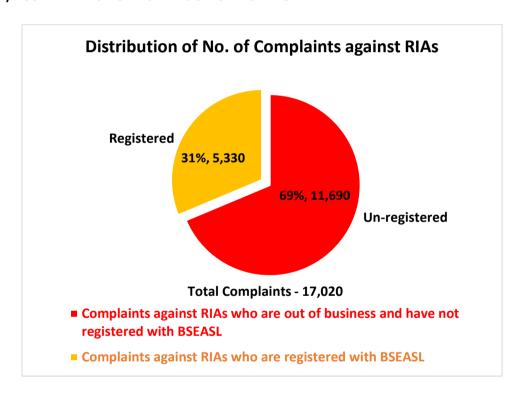
CIN: U93090MH2019NPL319033

Analysis of complaints received against Registered Investment Advisers since inception as per SCORES website as on 23 May 2023 :

The excel sheet with raw data is available on this link (<a href="https://docs.google.com/spreadsheets/d/1t0LSAjegkWo21UWbdj5-zetsWM0ccezu/edit?usp=sharing&ouid=109571861596688172561&rtpof=true&sd=true">https://docs.google.com/spreadsheets/d/1t0LSAjegkWo21UWbdj5-zetsWM0ccezu/edit?usp=sharing&ouid=109571861596688172561&rtpof=true&sd=true</a>)

The data shows as Under:

#### 1) COMPLAINTS AGAINST RIAS SINCE INCEPTION



#### 69% of the complaints are against RIAs who have already surrendered their license.

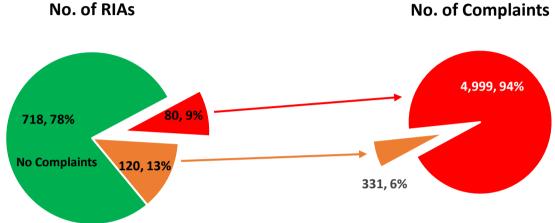
| Sr<br>No | Description   | Number | Percentage |
|----------|---|--------|------------|
| 1        | Complaints against RIAs who are out of business and have not registered with BSEASL | 11,690 | 69%        |
| 2        | Complaints against RIAs who are registered with BSEASL                              | 5,330  | 31%        |
|          | Total Number of Complaints received against RIAs since inception                    | 17,020 | 100%       |



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#### 2) COMPLAINTS AGAINST RIAS WHO HAVE REGISTERED WITH BSEASL



- Complaints in double digits
- Complaints lower than double digits against RIAs
- Nil Complaints received against these RIAs

# 78% of the RIAs have No Complaints against them 9% of the RIAs account for 94% of the complaints

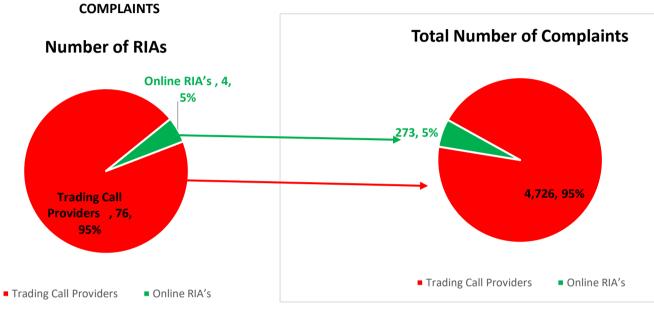
| Sr<br>No | Description                                      | Number of<br>RIAs | Percentage of<br>the total RIAs<br>against whom<br>complaints are<br>received | Total<br>Number of<br>Complaints | Percentage<br>of<br>Complaints |
|----------|--|-------------------|---|----------------------------------|--------------------------------|
| 1        | Complaints in double digits                      | 80                | 9%  | 4,999                            | 94%                            |
| 2        | Complaints lower than double digits against RIAs | 120               | 13%   | 331                              | 6%                             |
| 3        | Nil Complaints received against these RIAs       | 718               | 78%   | 0                                | 0%                             |
|          | Total  | 918               | 100%  | 5,330                            | 100%                           |



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### 3) ANALYSIS OF RIA TYPES AMONG THE ENTITIES WHO HAVE RECEIVED DOUBLE DIGIT



Trading call providers account for 95% of the top complainants list with online RIAs accounting for the balance 5%.

| Sr<br>No | Description            | Number of<br>RIAs | Percentage of<br>the total RIAs<br>against whom<br>complaints are<br>received | Total<br>Number of<br>Complaints | Percentage<br>of<br>Complaints |
|----------|------------------------|-------------------|---|----------------------------------|--------------------------------|
| 1        | Trading Call Providers | 76                | 95%   | 4,726                            | 95%                            |
| 2        | Online RIA's           | 4                 | 5%  | 273                              | 5%                             |
|          | Total                  | 80                | 100%  | 4,999                            | 100%                           |

This clearly indicates that a one brush regulatory approach should be avoided and treatment of non "Trading Call Providers" RIAs separately for relaxed regulations.

The excel sheet with raw data is available on this link (<a href="https://docs.google.com/spreadsheets/d/1t0LSAjegkWo21UWbdj5-zetsWM0ccezu/edit?usp=sharing&ouid=109571861596688172561&rtpof=true&sd=true">https://docs.google.com/spreadsheets/d/1t0LSAjegkWo21UWbdj5-zetsWM0ccezu/edit?usp=sharing&ouid=109571861596688172561&rtpof=true&sd=true</a>)