# ASSOCIATION OF REGISTERED INVESTMENT ADVISERS (A company registered under section 8 of The Companies Act, 2013)

### **REPORT AND ACCOUNTS**

FOR THE YEAR ENDED 31ST MARCH 2022

J. H. & Co. Chartered Accountants

## J.H.& Co. Chartered Accountants

3, Hi-Life, 3<sup>rd</sup> Floor, P.M. Road, Santacruz (West), Mumbai-400054 Tel No: 022-26460403; Email:hemantvora.ca@gmail.com

### INDEPENDENT AUDITORS' REPORT

To the Members of ASSOCIATION OF REGISTERED INVESTMENT ADVISERS

### REPORT ON THE FINANCIAL STATEMENTS

We have audited the accompanying financial statements of the ASSOCIATION OF REGISTERED INVESTMENT ADVISERS which comprise the Balance Sheet as at 31st March, 2022, the Statement of Income and Expenditure for the period then ended, and a summary of the significant accounting policies and other explanatory information.

### MANAGEMENT'S RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these financial statements that give a true and fair view of the financial position and financial performance of the Company in accordance with the accounting principles generally accepted in India including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014.

This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### **AUDITORS' RESPONSIBILITY**

Our responsibility is to express an opinion on these financial statements based on our audit.

We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatements.



## J.H.& Co. Chartered Accountants

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An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on whether the Company has in place an adequate internal financial controls system over financial reporting—and the operating effectiveness of such controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by the Company's directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

### **OPINION**

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at 31st March, 2022, and its surplus for the year ended on that date.

### REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

- As required by the Companies (Auditor's Report) Order, 2016 ("the Order), issued by the Central Government of India in terms of section 143(11) of the Act, we further state that the provisions of the said section are not applicable as the given section specifically excludes companies formed under section 8 of the Act formed with charitable objects etc.
- 2. As required under provisions of section 143(3) of the Act, we report that:
  - a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - b) In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of those books.
  - c) The Balance Sheet and Statement of Income & Expenditure dealt with by this report are in agreement with the books of account.



### J.H.& Co.

### **Chartered Accountants**

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- d) In our opinion, the aforesaid financial statements comply with the accounting standards specified under section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014.
- e) On the basis of written representations received from the directors as on 31st March, 2022,
   taken on record by the Board of Directors, none of the directors is disqualified as on March 31,
   2022, from being appointed as a director in terms of section 164(2) of the Act.
- f) Our report expresses an unmodified opinion on the adequacy and operating effectiveness of the Company's internal financial controls over financial reporting;
- g) With respect to the other matters to be included in the Auditor's Report in accordance with Rules 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
  - (i) The Company did not have any pending litigation which shall have impact on its financial position in its financial statements.
  - (ii) The Company did not have any long term contracts including derivative contracts that require provision under any law or accounting standards for which there were any material foreseeable losses.
  - (iii) There were no amounts which are required to be transferred to the Investor Education and Protection Fund by the Company during the year.

For J. H. & Co.
Chartered Account

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CA Hemant J. Partner

M. No. 046326 FRN: 115320W

UDIN: 22046326ASAPRM9426

Place: Mumbai

Date: 06th September, 2022

#### ASSOCIATION OF REGISTERED INVESTMENT ADVISERS **BALANCE SHEET AS AT 31ST MARCH 2022** As at 31st March 2022 As at 31st March 2021 **PARTICULARS** NOTE NO. Rs. (in Lakhs) Rs. (in Lakhs) **EQUITY AND LIABILITIES** Shareholders' Funds: Equity 2 Other Equity 3 104.22 38.97 104.22 38.97 Non-Current Liabilities Long-Term Borrowings Other long ferm liabilities 15.28 8.67 Deferred Tax Liability (Net) 0.01 0.02 15.30 8.68 **Current Liabilities** Short Term Borrowings Trade Payables 6 -to small and micro enterprises to other than small and micro enterprises 1.08 4.22 Other Current Liabilities 7 1.81 0.18 Short Term Provisions 8 24.74 14.26 27.63 18.65 Total Rs. 147.15 67.31 H. ASSETS Non-Current Assets Plant, Property and Equipment 9 0.22 0.34 0.22 0.34 Non Current Investments Investments 10 23.07 28.79 Deferred Tax Assets (Net) Long Term Loans and Advances Miscellaneous Expenditure 11 0.21 0.4323.28 29.22 **Current Assets** Inventories Trade Receivables 12 2.66 Cash and Cash Equivalents 13 92.19 18.73 Other Current Assets 14 28.79 18.02 123.64 36.75

As per our attached report of even date

Significant Accounting policies and notes forming part of

For, J. H. & Co.

**Chartered Account** 

the Financial Statement

For & on behalf of the Board of Directors

CA Hemant J. Vora

**Partner** 

M. No.

: 046326

FRN No.

:115320W

Harsh Roongta

Total Rs.

Director

DIN: 00537172

WY

67.31

147.15

Director

DIN: 02040102

#### **ASSOCIATION OF REGISTERED INVESTMENT ADVISERS** PROFIT & LOSS FOR THE YEAR ENDED 31ST MARCH 2022 NOTE As at 31st March 2022 As at 31st March 2021 **PARTICULARS** NO. Rs. (in Lakhs) Rs. (in Lakhs) **Revenue From Operation** Sale of Services 145.90 62.55 15 Other Income 16 4.36 1.50 **Total Income** 150.26 64.05 Expenses Employee Benefits Expenses 6.20 4.18 17 Finance Expenses 18 Depreciation/Amortization expenses 19 0.33 0.22 Other Expenses 20 56,48 7.08 **Total Expenses** 63.01 11.48 Profit Before Tax From the Continuing Operations 87.25 52.56 Less: Tax Expenses: Taxes For Current Year 22.00 13.76 Taxes For Earlier Year/s 0.00 0.00 Deferred Tax Liability / (Deferred Tax Asset) (0.00)0.02 Total Tax Expenses 22.00 13.78 Profit After Tax For The Period From Continuing Operations 65.25 38.79 Balance Profit / (Loss ) Carried To Reserve 65.25 38.79 **Earning Per Share** 0.00 0.00 Significant Accounting Policies and Notes Forming Part of the 1

As per our attached report of even date

For, J. H. & Co.

Chartered Account

Financial Statement

CA Hemant J. Vor

Partner

M. No. : 46326

FRN No. : 115320W

UDIN : 22046326 ASAPRM9426

Place : Mumbai

Date : 6th September 2022

For & on behalf of the Board of Directors

Harsh Roongta

Director

DIN: 00537172

Vivek Rege

Director

DIN: 02040102

Note: 01

### A. Significant Accounting Policies & Notes of Accounts

### a. Company Overview

ASSOCIATION OF REGISTERED INVESTMENT ADVISERS is a Section 8 Company, incorporated under the Companies Act, 2013. The company is engaged in business as to provide welfare activities for the members who are Registered Investment Adviser (RIA), holding and continue to hold a valid license issued by SEBI under SEBI (Investment Advisers) Regulations, 2013 (and as defined under Articles of Association of the Company) in India to regularly meet and discuss the matters of mutual interest and to arrange seminars, workshops, conferences and other such events to meet the Continuing Education requirement, if required under any Statute.

### Basis of preparation of financial statement

These financial statements have been prepared in accordance with the generally accepted accounting principles in India under the historical cost convention on accrual basis.

These financial statements have been prepared to comply in all material aspects with the accounting standards notified under Section 211(3C) [Companies (Accounting Standards) Rules, 2006, as amended] and other relevant provisions of the Companies Act, 2013 (the 'Act').

All assets and liabilities have been classified as current or non-current as per the Company's normal operating cycle and other criteria set out in the Schedule III to the Companies Act, 2013.

Based on the nature of products and the time between the acquisition of assets for processing and their realization in cash and cash equivalent the Company has ascertained its operating cycle as twelve months for the purpose of current/ non-current classification of assets and liabilities.

#### b. Use of estimates

The preparation of financial statement in conformity with Generally Accepted Accounting Principles (GAAP) requires management to make judgments, estimates and assumption that affects the application of the accounting polices and reported amount of assets, liabilities, income and expenses and the disclosure of contingent liabilities on the date of the financial statements. Actual result could differ from those estimates. Estimates and the under lying assumption are reviewed on an on-going basis. Any revision to accounting estimates is recognized prospectively in current and future periods.

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### c. 'Revenue recognition

### **Operational Revenue:**

Revenue from operation comprises of Revenues from Subscription and Membership Fees received from members/stakeholders and sponsorships from AMCs.

### d. Contingent Liability

Contingent liability in the nature of ascertained statutory, trade, or other liability will be provided & accounted for in the year in which they are ascertained.

### B. Notes Forming part of Accounts

- **a.** Revenue are recorded excluding Indirect Taxes, if any but after deducting discount, rebate and rate difference.
- b. In the opinion of the Board the Current Assets, Loans & Advances are approximately of the value stated and realizable in the ordinary course of business. The Provision for all known liabilities is adequate.
- c. Sundry Debtors, Sundry Creditors & Loans & Advances balances are subject to confirmation.

### d. Related Party Disclosure

1. Related party disclosure in accordance with Accounting Standard 18 issued by The Institute of Chartered Accountants of India ("ICAI")

Sr. No.	Related Parties	Nature of Relationship
1	Rohit Shah	Director
2	Suresh Sadagopan	Director
3	Renu Maheshwari	Director
4	TBNG Capital Advisors Private Limited	Entities where Directors have significant influence or control
5	V R Wealth Advisors Pvt Ltd	Entities where Directors have significant influence or control
6	Plan Ahead Wealth Advisors	Entities where Directors have significant influence or control
7	International Money Matters	Entities where Directors have significant influence or control
8	Fee Only Investment Advisers LLP	Entities where Directors have significant influence or control
9	Dilzer Consultants Private Limited	Entities where Directors have significant influence or control



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# 2. **Transactions** that have taken place during the year with related parties by the Company.

Sr No.	Name of Party	Nature of Transaction (Revenues)	Amount (in lakhs)
1	Rohit Shah .	Membership Fees	0.02
<u>2</u> 3	Suresh Sadagopan	Membership Fees	0.02
	Renu Maheshwari	Membership Fees	0.002
4	TBNG Capital Advisors Private Limited	Membership Fees	0.54
5	Plan Ahead Wealth Advisors	Membership Fees	0.05
6	International Money Matters		0.05
7	Dilzer Consultants Private Limited	Membership Fees	0.05
1	Dizer Consultatis Private Limited	Membership Fees	0.06

### e. RATIO

Sr No	Particulars	Year	Year	Change	Reason for
110		ended	ended	(%)	change
İ		March	March		
1		31,	31,		
1	Current ratio	2022	2021		
1	1	4.48	1.97	127.15	Major change is
	[Current assets / Current liabilities]				due to increase
ļ				ļ	in cash and cash
2	Date David David				equivalents.
1	Debt Equity Ratio	0.00	0.00	0.00	
3	[Total Debt)/ Shareholders' Equity)]				
	Debt Service Coverage Ratio	NA	NA	NA	
1	[(Profit/(loss) before exceptional				
	items and tax+Interest on				
}	Borrowings)/(Interest on Borrowings				
4	+ Repayment of Borrowings]				
4	Return on equity	0.91	1.98	(53.99)	The company is
	[Net profit after tax / Average				not limited by
	Shareholders' equity]				shares. Hence
					average equity
					represents the
ſ			.		average surplus
					year on year.
					Average Equity
.	,				in the year 2021
1					is less as
SIMILAR				ļ	compared to the
1311	'				average equity
\$//					in 2022 since
//					the profit after
-					tax in 2022 has
				1	gone up by 68%

	70.	the year	п енией	SI' WIA	arch 2022	
The state of the s					which has resulted in increase in the average equity	
5	• Inventory turn				for 2022.	
	miventory (minover	NA	NA	NA		-
	[Raw material consumed / Average Inventory]	;				
6	Tenda Daniella M					
	Trade Receivable Turnover	112.9	94 NA	112.9	94 Trade	-
1	[Revenue from operations / Average Trade receivables]	e			receivables	
1	riade receivables]				comprise of	
i					amount	
I					receivable from	
1					collection	
					intermediary. In	
					the year 2022,	
					advance	
		ļ			membership	ĺ
?	1				fees for FY 22-	ĺ
ļ					23 were	
ļ			and the second		received and	
1					collected by the	
1				j	intermediary	
					which was	
	1				outstanding to	
	ı				be settled as of	
İ					March 2022.	
1					There were no	
					advances	
					collected by	
				Towns to market	intermediary in	
ĺ					the year 2021	
					and accordingly	
					the change in	
	Trade payable turnover	NA	+	+	ratio.	
l l	Cost of material consumed /	INZ	NA	NA		
	Average Trade payables					
l V	Net capital turnover	1.57	2.54	1 2 2 2 2 2 2 2 2		
	[Revenue from operations / Working	1.57	3.54	(55.78)	The changes is de	ue b
C	capital	1	,		Increase in resem	1.a -Pa
N	Net Profit Ratio (%)	43.42	60.56	(20.20)	operation enboleni	
] [	[Net profit after tax / Revenue from	43,4 <u>2</u> 	00.50	(28.29)	The expenditure in	increase b
C	continuing operations		1	1	,	rnk Balance
	1			1	as compared to	!
		ŀ		, 1	the incomes was	
		.		. [	relatively less	
1		1			due to covid-19	
		1	<i>i</i> [	1	restrictions	
					which resulted	
- 1	ì	1		<del>}</del>	in high an C'	

in higher profit in the year 2021

10	Return on capital employed [Profit before interest and tax /	0.84	1.3	4 (37.9	- 1 J =
	Capital employed]				due to the
		į			restrictions due
					to covid-19
٥					resulted in the
l					profits being
ļ					higher as a
					result of
					expenditure
					being incurred
		}			less as compare
- 1		-			to incomes. This
		1			resulted in ratio
					in 2021.
					However in
		•			2022, the
		ļ			situation
					normalized and
					hence the ratio
					has been
+					normalized as
K	eturn on Investment	NA	NA	The A	well.
1 [1	Net profit after tax / Average		INA	NA	
II	ivestments				

- f. The company has not received any sums towards Grants or Donations during the year under review.
- g. The figures appearing in the Financial Statements have been rounded off to the nearest lakhs or decimals thereof.

As per our attached report of even date

For J. H. & Co.

Chartered Account

A Hemant J. Vora

**Partner** 

M. No.: 046326

Date: 6th September 2022 UDIN: 22046326 ASAPRIM9426

FRN No.: 115320W Place: Mumbai

For and on Behalf of the Board of Directors

Harsh Roongta

Hroupte

Director

DIN: 00537172

Vivek Rege

Director

DIN: 02040102

NOTES FORMING PART OF THE FINANCIAL STATEMENT FOR THE YEAR ENDED 31ST MARCH 2022

Particulars	As at 31st March 2022	As at 31st March 202
Note No. 2	Rs. (in Lakhs)	Rs. (in Lakhs)
Equity		
Authorised Share Capital :		
Administration of the capital :		
		-
land the state of the state of		
Issued, Subscribed And Paid Up:		•
Total Rs.	-	<u> </u>
Reconciliation Of No. Of Shares Outstanding At The	_	-
Beginning & At The End Of The Reporting Period :		
No. Of Shares At The Beginning Of The Year		
No. Of Shares Issued During The Year		e
No. Of Shares At The End Of The Year	-	
Details Of Shareholders Holding More Than 5% Shares		*
Name of The Shareholders		•
	No. of shares %	No of the second
	No. of Stidles %	No. of shares %
Note No. 3		
Other Equity		
General Reserve		
As Per Last Balance Sheet	-	_
Total Rs.	·	-
Retained Profits		
As Per Last Balance Sheet Add: Profit For The Year	38.97	0.19
	65.25	38.79
Less: Profit and Loss Appropriation	-	**
Total Rs.	104.22	38.97
Note No. 4		
Other long term liabilities		
Advance from Members	15.28	A
	15.28	8.67
Total Rs.	15.28	8.67
		0,07
Note No. 5		
Deferred Tax Liability (Net)		
Peferred Tax Liability		
	0.01	(0.02)
Total Rs.	0.01	[0.02]

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NOTES FORMING PART OF THE FINANCIAL STATEMENT FOR THE YEAR ENDED 31ST MARCH 2022

FOR THE YEAR ENDED 515				
Particulars	i	As at 31st March 2022	As at 31st March 202	
Note No. 6		Rs. (in Lakhs)	Rs. (in Lakhs)	
Trade Payable				
Amount due to Small and Medium Scale Enterprises				
Amount due to other than Small and Medium Scale	•	-	-	
Enterprises				
Trade Payable for Services				
Outstanding Less than 1 year	1	1.08	4.2	
Outstanding for 1-2 years	ł	1,00	4.2	
Outstanding for 2-3 years	a construent	_	-	
Outstanding for more than 3 years				
(Unsecured, Subject To Confirmations)			•	
	tal Rs.	1.08	4.22	
Note No. 7		2,00	4.2.	
Other Current Liabilities	I			
Advance From Debtors	İ	_	•	
Other Payables	1	1.81	 n. 1 a	
To	tal Rs.	1.81	0.18 <b>0.18</b>	
			V.10	
Note No. 8		į		
Short Term Provisions	İ			
ncome Tax		22.00	13.76	
Provision for Expenses		2.74	0.50	
Tot	tal Rs.	24.74	14.26	
Note No. 10	F		14.20	
nvestments		•		
Mutual Fund		23.07	28.79	
	al Rs.	23.07	28.79	
lote No. 11			20.75	
Aiscellaneous Expenditure				
ncorporation Expenses		0.21	0.43	
To the extent not written off)			0,43	
Tota	al Rs.	0.21	0.43	
ote No. 12	<b> </b>		0.43	
rade Receivables	ľ			
<u>ndisputed - considered good</u>				
utstanding for less than 6 months		2.66		
utstanding for 6 months-1 year				
utstanding for 1-2 years	I	_	_	
utstanding for 2-3 years	l	_	_	
utstanding for more than 3 years		_	_	
Tota	il Rs.	2.66	-	
-4. •4				
ote No. 13				
sh And Cash Equivalents				
lances With Banks		92.19	18.73	
sh in Hand	1		-	
Total	l Rs.	92.19	18.73	
			20.73	
ote No. 14				
her Current Assets			· [	
lance with Government Authorities		28.79	17.90	
epaid Expenses		_	0.12	

NOTES FORMING PART OF THE FINANCIAL STATEMENT FOR THE YEAR ENDED 31ST MARCH 2022

Note 9: Property, Plant &	Equipment							*	•
DESCRIPTION			OCK AT COST			DEPRECIATIO		·	Rs. (in Lakhs)
SESCRIPTION.	AS AT 01.04.2021	ADDITIONS	DEDUCTIONS	. —	UPTO	ADDITIONS		AS AT	BLOCK AS AT
Lapton				31.03.2022	31.03.2021		31.03.2022	31.03.2022	31.03.2021
	0.35	-	-	0.35	0.01	0.12	0.12	0.22	0.34
TOTAL	0.35								

0.01

0.12

0.12

0.22

0.34

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NOTES FORMING PART OF THE FINANCIAL STATEMENT (PROFIT & LOSS)
FOR THE YEAR ENDED 31ST MARCH 2022

Particulars	•	As at 31st March 2022	As at 31st March 2021
		Rs. (in Lakhs)	Rs. (in Lakhs)
Note Na. 15			
Sale of Services			
Bank ETF Promotion			
Gold Sponsorship Income		-	4.67
Membership Registration Fees		F 30	13.33
Platinum Sponsorship Income		5.29	<b>3.5</b> 5
Silver Sponsorship Income		-	8.67
Sponsorship Income		135.00	18.67
Associate / Affiliate Fees		0.76	13.67
Conference Revenue		1.00	-
Summit Ticket Revenue		3.86	-
	Total Rs.	145.90	62.55
Note No. 16			
Other Income			
Interest on Income Tax Refund			_ :-
Interest on Savings Account		3.58	0.16
Processing Charges Income	.	0.48	0.16
Short Term Capital Gain		0.28	0.12 1.07
Miscellanoeus Income		0.02	1.07
	Total Rs.	4.36	1.50
Note No. 17			
Employee Benefit Expenses			
Salary to Staff	, and the second	6.20	
	Total Rs.	6.20 6.20	4.18 4.18
Note No. 18			
Finance Expenses			
	Total Rs.	-	-
Note No. 19			
Depreciation/Amortization expenses			['
Incorporation Expenses w/off		0.21	
Depreciation	1	0.12	0.21
	_		0.01
	Total Rs.	0.33	0.22

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# ASSOCIATION OF REGISTERED INVESTMENT ADVISERS NOTES FORMING PART OF THE FINANCIAL STATEMENT (PROFIT & LOSS) FOR THE YEAR ENDED 31ST MARCH 2022

Particulars		As at 31st March 2022	As at 31st March 202	
		Rs. (in Lakhs)	Rs. (in Lakhs)	
Note No. 20				
Other Expenses				
Payment to Auditor				
-for Audit Fees		0.35	0.45	
-for Taxation Matters		0.10	0.15	
Accounting Charges .		1.80	. 0.10	
Summit Expenses		40.25	1.00	
Balance w/off		<b>1</b> ;	-	
Bank Charges		(0.00)	-	
Domain Fees(website and email)		0.15	0.04	
Forex Gain/ Loss of Remittnance		1.08	0.85	
Interest on TDS		0.15	, -	
Meeting Expenses	*	0.00	0.02	
Payment Processing charges		1.67	0.34	
Penalty on Statutory Dues		0.55	0.12	
Public Relation and Promotion Expenses		-	0.06	
Professional Fees	,	6.68	-	
Profession Tax	.	2.68	1.50	
ROC Fees	-	0.03	0.03	
Secreterial Compliance Fees	Į	0.16	0.36	
ossice nar compliance rees		0.84	2.52	
	Total Rs.	56.48	7.08	

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