

KNO^WEDGE

You are invited for an exclusive webinar
'HONE FOR THE PHONE'

Date: Thursday, 3rd December 2020

Time: 5pm-7pm

Presented by

Anirudh Mehta

[Zoom Registration Link](#)

There is a registration formality before the Webinar. Upon registering, participants will receive a confirmation email containing information about joining the webinar. PLEASE ENTER CORRECT DETAILS AS WE WOULD BE ISSUING PARTICIPATION CERTIFICATES BASIS THE SAME.

**This training focuses on sharpening your
Phone Selling Skills**

This course explores:

- ▶ Scientific foundations around 'Voicing'
- ▶ Pre-call preparations
- ▶ Methods and guidelines for effective prospect/client calls
- ▶ Post-call actionable steps